

BROOKSVILLE-TAMPA BAY REGIONAL AIRPORT BROOKSVILLE, FLORIDA



**US DOT 49 CFR PART 26
DISADVANTAGED BUSINESS ENTERPRISE (DBE) GOAL
FISCAL YEARS 2018-2020**

**HERNANDO COUNTY
Brooksville-Tampa Bay Regional Airport
15800 Flight Path Drive
Brooksville, Florida 34604
(352) 754-4061
(352) 799-1711 (FAX)**

Revised on December 31, 2017

ATTACHMENT 5
Overall Goal Calculations

Section 26.45 Overall DBE Three-Year Goal Methodology

Name of Recipient: Brooksville-Tampa Bay Regional Airport, Brooksville, Florida

Goal Period: October 1, 2017 through September 30, 2020

DOT-assisted contract amount:

FY-2018:	<u>\$1,874,475</u>
FY-2019:	<u>\$373,500</u>
FY-2020:	<u>\$8,460,000</u>

Total **\$10,707,975**

Overall Three-Year Goal: 12.62%, to be accomplished through 12.62% RC and 0.00% RN

Total dollar amount to be expended on DBE's: **\$1,351,346**

Describe the Number and Type of Projects that the airport anticipates awarding:

Projects Fiscal Year 2015

1. Taxiway B Construction

Projects Fiscal Year 2016

1. Taxiway A Rehabilitation - Design

Projects Fiscal Year 2017

1. Taxiway A Rehabilitation - Construction

Market Area: Citrus, Hernando, Hillsborough, Pasco, and Pinellas Counties, Florida

The market area presented above was determined based on discussions with the Airport and the COUNTY's Procurement and Engineering Departments. The market area is where the substantial majority of the Airport's contractors and subcontractors that seek to do business with the Airport are located and the area where the Airport spends the substantial majority of its contracting dollars.

Step 1. Analysis: Actual relative availability of DBE's

DBE data used in this analysis was obtained from the current Florida Department of Transportation UCP DBE Directory. Information pertaining to the total availability of all firms was obtained from the US Census Bureau CenStats Database. The base figure for each project was determined by dividing the total number of DBE's by the total number of All Firms. The examination included, anticipated projects for each fiscal year, the availability of the DBE firms by trade classification and the volume of work performed by DBE firms over previous years.

Fiscal Year 2018

A	B	C	D	E	F	G	H	I
Project Name	Trade Description	NAICS Description	NAICS	Trade (\$)	Census	Directory	DBE (%) (=G/F)	DBE (\$) (= E x H)
Project 2018 Taxiway B Construction	Demolition	General Construction/Highway, Street and Bridge Construction	237310	\$48,489	61	17	27.9%	\$13,513
	Asphalt Paving	General Construction/Highway, Street and Bridge Construction	237310	\$982,500	61	17	27.9%	\$273,811
	Markings	General Construction/Highway, Street and Bridge Construction	237310	\$68,500	61	17	27.9%	\$19,090
	Airfield Lighting/Electrical	Electrical Contractors	238210	\$111,386	661	21	3.2%	\$3,539
	Earthwork and Base	Excavation and Grading/Site Preparation	238910	\$411,800	199	21	10.6%	\$43,456
	Safety and Security/MOT	All Other Miscellaneous Fabricated Metal Product Manufacturing	332999	\$30,000	29	0	0.0%	\$0
	Mobilization/Survey	All Other Business Support (Mobilization)	561499	\$170,000	82	0	0.0%	\$0
	Landscaping	Landscaping Services	561730	\$51,800	1157	10	0.9%	\$448
Total Project				\$1,874,475	2311	103	18.88%	\$353,858
Total FY 2018				\$1,874,475			18.88%	\$353,858

Sources: Florida DOT - Business Directory Jan-2018
 US Census Bureau, 2015 County Business Patterns

Fiscal Year 2019

A	B	C	D	E	F	G	H	I
Project Name	Trade Description	NAICS Description	NAICS	Trade (\$)	Census	Directory	DBE (%) (=G/F)	DBE (\$) (= E x H)
Project 2019 Taxiway A Rehabilitation - Design	Electrical	Electrical Contractors and Other Wiring Installation Contractors	238210	\$46,688	661	21	3.2%	\$1,483
	Civil Engineering	Civil Engineering Services	541330	\$249,000	714	37	5.2%	\$12,903
	Surveying	Land Surveying and Mapping Services	541370	\$31,125	92	5	5.4%	\$1,692
	Geotechnical	Geotechnical Services/Laboratory Testing	541380	\$46,688	80	2	2.5%	\$1,167
Total Project				\$373,500	1547	65	4.62%	\$17,245
Total FY 2019				\$373,500			4.62%	\$17,245

Sources: Florida DOT - Business Directory Jan-2018
 US Census Bureau, 2015 County Business Patterns

Fiscal Year 2020

A	B	C	D	E	F	G	H	I
Project Name	Trade Description	NAICS Description	NAICS	Trade (\$)	Census	Directory	DBE (%) (=G/F)	DBE (\$) (= E x H)
Project 2020 Taxiway A Rehabilitation - Construction	Drainage	Water and Sewer Line and Related Structures Construction	237110	\$ 507,600	103	1	1.0%	\$4,928
	Pavement	General Construction/Highway, Street and Bridge Construction	237310	\$ 3,130,200	61	17	27.9%	\$872,351
	Electrical	Electrical Contractors and Other Wiring Installation Contractors	238210	\$ 507,600	661	21	3.2%	\$16,126
	Site Preparation	Excavation and Grading/Site Preparation	238910	\$ 2,368,800	199	21	10.6%	\$249,974
	MOT	All Other Miscellaneous Fabricated Metal Product Manufacturing	332999	\$ 169,200	29	0	0.0%	\$0
	Hauling	Hauling - Specialized Local	484220	\$ 169,200	131	18	13.7%	\$23,249
	Civil Engineering	Civil Engineering Services	541330	\$ 507,600	714	37	5.2%	\$26,304
	Geotechnical Testing	Geotechnical Services/Laboratory Testing	541380	\$ 84,600	80	2	2.5%	\$2,115
	Environmental	Environmental Services	541620	\$ 84,600	119	27	22.7%	\$19,195
	Mobilization	All Other Business Support (Mobilization)	561499	\$ 761,400	82	0	0.0%	\$0
	Landscaping	Landscaping Services	561730	\$ 169,200	1157	10	0.9%	\$1,462
Total Project				\$8,460,000	3336	154	14.37%	\$1,215,705
Total FY 2020				\$8,460,000			14.37%	\$1,215,705

Sources: Florida DOT - Business Directory Jan-2018
US Census Bureau, 2015 County Business Patterns

The proposed Overall DBE Goals are as follows:

- Fiscal Year 2018 – 18.88%
- Fiscal Year 2019 – 4.62%
- Fiscal Year 2020 – 14.37%

Our proposed overall three-year goal will be reflected as an average of the three years.

- Proposed 3-Year Goal – 12.62%

To arrive at an overall goal, we used the detailed DBE results for the projects anticipated during each fiscal year and then averaged the total arriving at an overall goal of 12.62%. After evaluating the base figure calculation, we feel this goal figure will most accurately reflect DBE participation that can be achieved for the type of project work being awarded during this three-year period.

Further, a Disparity Study was commissioned by a recipient in the market area, TPA, where about a 44% disparity was identified. As a result, TPA has set a goal of approximately 12% for similar projects. The proposed three-year goal of 12.62% is consistent with TPA and no further adjustments to the Step 1 base figure were made. However, it is recommended that BKV follow TPA's lead by improving outreach practices designed to increase race neutral participation.

**Breakout of Estimated “Race and Gender Neutral” (RN) and
“Race and Gender Conscious” (RC) Participation**
26.51(b) (1-9)

Hernando County attempts to meet the maximum feasible portion of its overall DBE goal for the Brooksville-Tampa Bay Regional Airport using various race/gender neutral means of facilitating DBE participation. The following list represents a sample of race/gender neutral measures used to facilitate DBE participation on airport related projects.

Race/Gender-Neutral means include, but are not limited to, the following:

- (1) Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitate DBE and other small business participation (e.g., unbundling large contracts to make them more accessible to small businesses, encouraging prime contractors to subcontract portions of work that they might otherwise perform with their own forces);
- (2) Provide assistance in overcoming limitations such as inability to obtain bonding or financing;
- (3) Providing technical assistance and other services;
- (4) Carrying out information and communication programs on contracting procedures and specific contract opportunities (e.g., ensuring the inclusion of DBEs, and other small businesses, on recipient mailing lists for bidders, ensuring the dissemination to bidders on prime contracts of lists of potential subcontractors);
- (5) Implementing a supportive services program to develop and improve immediate and long-term business management, record keeping and financial and accounting responsibility;
- (6) Providing services to help DBEs and other small businesses improve long-term development, increase opportunities to participate in a variety of work, handle increasingly significant projects and achieve self-sufficiency; and

- (7) Ensure distribution of the airport's DBE (Florida Department of Transportation) directory through print and electronic means to the widest feasible audience of potential prime contractors.

Hernando County estimates that in meeting its overall goal 12.62%, it will obtain 0% from RN participation and 12.62% through RC measures. It is important to note that Hernando County is committed to improving outreach practices designed to increase race neutral participation.

The COUNTY will adjust the estimated breakout of RN and RC DBE participation as needed to reflect actual DBE participation (see Section 26.51(f)) and track and report RN and RC participation separately.

For reporting purposes, race/gender-neutral DBE participation includes, but is not limited to, the following:

- (1) DBE participation through a prime contract in which a DBE obtains through customary competitive procurement procedures;
- (2) DBE participation through a subcontract on a prime contract that does not carry a DBE Goal;
- (3) DBE participation on a prime contract that exceeds the contract goal; and
- (4) DBE participation through a subcontract from a prime contract that did not consider the firm's DBE status in making the award.

PUBLIC PARTICIPATION

Consultation: Section 26.45(g)(1).

Hernando County will submit its overall DBE three-year goal to DOT as required by the set schedule.

As part of the outreach effort, a letter and e-mail was sent to various minority, women, state and business development organizations listed below to obtain information regarding the availability of disadvantaged and small businesses, potential social or economic barriers, historic or current discriminatory practices, or general lack of opportunities which may prevent disadvantaged, women or small businesses from participating on airport related projects as well as the COUNTY's efforts to establish a level playing field for DBE and non-DBE participation on airport contracts. A copy of the letter and e-mail is provided in **Attachment 10**, *Public Participation* of this report.

SMALL AND DISADVANTAGED BUSINESS ORGANIZATIONS		
Type of Organization	Name of Organization	Contact Information
Business/Community Organization	Small Business Development Center at the University of South Florida - Hernando	Keith Jackson SBDC at USF Brooksville Greater Hernando County Chamber of Commerce 15588 Aviation Loop Drive Brooksville, FL 34604 352-796-0697
Small Business Association	SCORE Counselors to America's Small Business	Pasco-Hernando SCORE 6014 U.S. Highway 19 Suite 302 New Port Richey, Florida 34652 (727) 842-4638 score439@verizon.net https://pascohernando.score.org/
Business/Community Organization	Greater Hernando County Chamber of Commerce	Patricia Crowley President/CEO 15588 Aviation Loop Dr. Brooksville, FL 34604 (352) 796-0697 pat@hernandochamber.com http://hernandochamber.com/
Business/Community Organization	Hernando County Office of Business Development	Valerie Pianta Manager, Economic Development Hernando County Office of Business Development 15800 Flight Path Dr. Brooksville, FL 34604 352-540-6400 vpianta@hernandocounty.us http://www.hernandobusiness.com/
Government	Small Business Administration	Wilfredo J. Gonzalez District Director 7825 Baymeadows Way Suite 100B Jacksonville, FL 32256 Phone: 904-443-1900 wilfredo.gonzalez@sba.gov www.sba.gov

SMALL AND DISADVANTAGED BUSINESS ORGANIZATIONS		
Type of Organization	Name of Organization	Contact Information
Minority Business Development Organization - Non-Profit	Florida Women's Business Center	Victoria A Hughes, Director 401 W. Atlantic Avenue, Suite O9 Delray Beach, FL 33444 561-265-3790 x111 victoria@flwbc.org www.flwbc.org
Social Services	NAACP Branch	Wayman T. Boggs, President 808 Josephine St. Brooksville, FL 34601 (352) 442-4242 unit5092@naacp.org http://hernandocounty.naacp-fl.org/
Chamber of Commerce/Economic Development	Florida Chamber of Commerce	136 South Bronough Street P.O. Box 11309 Tallahassee, FL 32301 Phone: 850-521-1200 info@flchamber.com
Minority Business Development Organization - Non-Profit	Florida Black Chamber of Commerce	Gene Franklin, President/CEO 314 North Devilliers Street Pensacola, Florida 32501 850-525-7916 gene.franklin@floridabcc.com www.floridabcc.com
Minority Business Development Organization - Non-Profit	Tampa Bay Black Chamber of Commerce	Willis K.C. Bowick, President 1248 E. Hillsborough Avenue Suite 221 Tampa Florida 33604 813-443-4805 kcbowick@tampabaybcc.com www.tampabaybcc.com
Minority Business Development Organization - Non-Profit	Pasco Hernando Hispanic Chamber of Commerce	John Jay Anglada, President P.O. Box 7616 Wesley Chapel, FL 33545 813-435-1499 johnjay@finestdeejays.com www.phhchamber.com
Government	Minority Business Development Agency U.S. Department of Commerce	Nancy Lee Straw, Executive Director MBDA Business Center 7453 Brokerage Drive, Suite A Orlando, FL 32809 407-404-6719 nancylee@orlandombdcenter.com http://orlandombdcenter.com/

SMALL AND DISADVANTAGED BUSINESS ORGANIZATIONS		
Type of Organization	Name of Organization	Contact Information
Minority/Women's Organization	Network of Executive Women	Samantha Bond President P.O. Box 270595 Tampa FL 33688-0595 (813) 601-1992 Networkexecutivewomen@gmail.com
Contracting	National Association of Minority Contractors (NAMC)	The Barr Building 910 17th Street, NW, Suite 413 Washington, DC 20006 202-296-1600 info@namcnational.org
Contracting	National Association of Women in Contracting (NAWIC)	Debra Palmer President National Association of Women in Construction <i>Tampa #36</i> P. O. Box 152955, Tampa, FL 33684 817-877-5551 817-877-0324 Fax dpalmer@cmcfloida.com http://www.nawictampa.org/
Minority/Women's Organization	Florida Business League	Villard Houston, Jr., Director P. O. Box 280470 Tampa, Florida 33682-0470 813-932-8894 info@floridabusinessleague.org www.floridabusinessleague.org

Following the consultation, we will publish a notice of the proposed overall goal on the Airport's website, informing the public that the proposed goal and its rationale are available for inspection during normal business hours at the Airport Administration Offices for 30 days following the date of the notice, and informing the public that Hernando County and DOT will accept comments on the goals for 45 days from the date of the notice

As part of this DBE goal submission, a summary of information and comments received from contacted organizations as well as the general public is provided in the following sections. A copy of the public notice and all comments received are included in **Attachment 10, Public Participation**, of this document.

Contract Goals

The COUNTY will use contract goals to meet any portion of the overall goal that the recipient does not project being able to meet using RN means. Contract goals are established so that, over the period to which the overall goal applies, they will cumulatively result in meeting any portion of the recipient's overall goal that is not projected to be met through the use of RN means.

The COUNTY will establish contract goals only on those DOT-assisted contracts that have subcontracting possibilities. It need not establish a contract goal on every such contract, and the size of the contract goals will be adapted to the circumstances of each such contract (e.g., type and location of work and availability of DBE's to perform the particular type of work).

The COUNTY will express our contract goals as a percentage of the total amount of a DOT-assisted contract.

ATTACHMENT 10
Public Participation

«Date»

«Title» «FirstName» «LastName», «JobTitle»

«Company»

«Address1»

«Address2»

«City», «State» «PostalCode»

**RE: Fiscal Years 2015-2017 Disadvantaged Business Enterprise Goal
Hernando County
Brooksville-Tampa Bay Regional Airport, Brooksville, Florida**

Dear «Title» «LastName»:

Hernando County, Florida is in the process of establishing a three-year Disadvantaged Business Enterprise Goal for fiscal years 2018 through 2020 as required under 49 CFR Part 26, "Participation by Disadvantaged Business Enterprise in Department of Transportation Financial Assistance Programs" for the Brooksville-Tampa Bay Regional Airport (BKV). For planned airport projects which are anticipated to receive United States Department of Transportation funding, through Federal Aviation Administration Airport Improvement Plan, a goal of **12.62 percent** was determined. This was based on the type of bid opportunities available to DBE and Non-DBE contractors, including professional, construction and transportation services.

The Florida Department of Transportation currently has an overall DBE goal of 8.60 percent for all transportation projects (rail, highway, airports, etc.) including those funded under the American Recovery and Reinvestment Act of 2009 and Transportation Efficiency Act-21. Furthermore, the national aspirational goal for US DOT funded projects of 10 percent was set by the Department of Transportation.

Do you or members of your organization have any documentation of existing social or economic barriers which may be currently preventing minorities and/or women from offering professional, environmental or construction related services at the airport? In addition, do you know of any other impediments which have or may impact minorities, women and/or small businesses from effectively competing on transportation related projects?

We would appreciate your replying with any information you could offer. Please if you have any comments or questions, do not hesitate to contact me at (813) 466-6021 or pjufko@mbakerintl.com within two weeks of receipt of this e-mail. The DBE Goal report will be available for review and comment for a period of 45 days at the Airport Administration Offices (15800 Flight Path Drive, Brooksville, Florida 34604) following advertisement in the Airport's website (www.flybkv.com). Any comments received will be included in the Airport's DBE program and three-year Goal Determination and submitted to the Federal Aviation Administration as required by federal regulations (49 CFR Part 26).

Respectfully,

MICHAEL BAKER INTERNATIONAL, INC.

Philip Jufko
Director of Aviation Planning

SAMPLE PUBLIC NOTICE

Notice of Publication of Overall Goal

Hernando County hereby announces its fiscal years 2015-2017 goal of 12.62% for Disadvantaged Business Enterprise (DBE) participation on airport construction projects at the Brooksville-Tampa Bay Regional Airport. The proposed goals and rationale is available for inspection between normal business hours (8:00 a.m. and 4:30 p.m., Monday through Friday) at the Airport Administration Offices (15800 Flight Path Drive, Brooksville, Florida 34604, (352) 754-4061) for 30 days from the date of this publication.

Comments on the DBE goal will be accepted for 45 days from the date of this publication and can be sent to the following:

Mr. Kevin Daugherty, A.A.E.
DBELO/Airport Manager
15800 Flight Path Drive
Brooksville, Florida 34604
(352) 754-4061
(352) 799-1711 FAX
KDaugherty@co.hernando.fl.us

or

Ms. Keturah Pristell
DBE/ACDBE Program Compliance Specialist
Federal Aviation Administration
Southern Regional Office (ASO-9)
1701 Columbia Avenue
College Park, Georgia 30337

PUBLIC COMMENTS

This section will be updated following the 45-day public review process.